

# SUPPORTING ENTREPRENEURS SINCE 1999

TURNOVER AND TAX  
**UIC companies  
2019, in figures**

LINNÉA CAPITAL  
**Investment of  
500 000 SEK to  
growth companies**

TOP FIVE  
**Internationally Top  
Ranked Business  
Incubator**

# UIC Partners and Owners

By sharing their knowledge and expertise, UIC's partners support the development of startups and growth companies within UIC through seminars, individual coaching, unique offers and by financial contributions to UIC.

UIC is owned equally by STUNS (the Foundation for Collaboration between the Universities in Uppsala, Business, and the Public Sector), the municipality of Uppsala, SLU Holding, and Uppsala University Holding Company.



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# Words from our CEO, Per Bengtsson

**WE ARE HONORED** to have worked with such fantastic entrepreneurs and business ideas during the 20 years that UIC has existed! One memory I have from 1999 is when we invested in a large mailbox which we installed at UIC's office at SLU. I remember thinking "I hope that companies will contact us so the mailbox gets filled!". In the 20 years since then, UIC has evaluated 3261 business ideas. Of these, 1096 have taken part in at least one of our business development programs and 450 of them, if they were not already, became a registered company during the incubation period. The fact that nine out of ten startups that complete UIC Business Accelerator remain active and generate economic growth is a testament to the quality of the companies that we work with, as is the investment these companies attract – a total of SEK 4.95 billion over 20 years.

In 2019, the 20th year in UIC's history, we have worked with 85 startups and growth companies. These companies have attracted investments of SEK 668 million of which SEK 532 million were invested in equity and the remaining SEK 136 million in grants and loans. A new record! We continue to have a good spread between different sectors which all contribute in different ways to achieving the seventeen Sustainable Development Goals. We are aware of the enormous consequences of the coronavirus pandemic worldwide. Now, more than ever, we believe in innovative solutions for a sustainable future.

UIC's programs and processes have developed a lot since 1999, but the cornerstones we set in 2004 continue to be the foundation for how we work; UIC does not take ownership interests in the companies, we focus on tailor-made business development, we offer access to external business coaches from relevant industrial sectors and expertise from UIC's partners. UIC has a clear role as a business incubator within the regional innovation support system. The strong collaboration that we have with all the other actors in the ecosystem has been crucial to UIC's development and contributed to us being ranked as one of the world's five best public incubators. Naturally, this result is also down to the hard work of our partners, business coaches, owners, financiers and driven entrepreneurs. A nice gift for our 20th birthday!

UIC offers tailor-made business development programs for startups and growth companies in all sectors. Through EuroIncNet, our collaboration with seven leading European incubators, we can open doors for business in Europe. Swedish Scaleups, a collaboration between incubators and science parks in five counties, offers additional expertise and national networks to the UIC companies. In September 2019, we launched Linnéa Capital together with angel investors and Saminvest, in order to invest in companies that are accepted to the UIC Business Accelerator. It's fantastic to be able to offer these companies a capital injection of SEK 0.5 million at the start of the accelerator program. Now more than ever we have tools that can support companies in all phases of development, irrespective of business sector.

Do you want to know more about the UIC companies or how UIC can contribute to your company's development? Do not hesitate to contact us.



Per Bengtsson  
CEO, UIC



# Speeding up growth and success through knowledge and network

**UIC IS ONE OF SWEDEN'S** leading business incubators and accelerators and is ranked by UBI Global as one of the Top 5 Public Business Incubators in the whole world. We want to contribute to a development of more sustainable growth companies with high survival rate!

## How do we do this?

UIC supports innovative startups and growth companies, from early stage to acceleration, in their efforts to develop their company or expand on an international market. We offer business development programs for the different entrepreneurial phases. Each program is designed to give the best insights and tools needed for a safer and shorter time to market.

We do this closely together with our broad network of UIC partners and UIC business coaches within all industrial sectors, who share their expertise and networks in order to help the companies achieve their stated goals.

The survival rate of the UIC companies is strong as nine out of ten UIC alumni companies remain active in the market today and create growth.

## The UIC Model in short

- Business development programs for the different phases of entrepreneurship
- About 20 UIC partners with expert competence available for UIC companies
- A broad network of carefully selected UIC business coaches within all sectors of industry
- Independent partner – UIC takes no ownership in UIC companies
- Focus on business development, not office rentals

Linnéa Capital offers an initial investment of 500 000 SEK to growth companies accepted into UIC's accelerator program. Linnéa Capital is managed by UIC and funded by the Swedish state-owned company Saminvest in collaboration with a selected group of angel investors.

### ABOUT UIC

UIC is focused on supporting innovative startups, entrepreneurs, growth companies, researchers, innovators and teams in their efforts to commercialize their concepts, enhance their business skills and take the company to the next level.

We are an independent business partner to the UIC companies and don't take any ownership stakes. The focus centers on the company's business development so as to accelerate time to market and reduce the risks that arise in early and critical phases.

We work with all industries in close collaboration with the private and public sector as well as academia. Primarily through about 20 UIC partners and a carefully selected network of UIC business coaches and specialists sharing experience and knowledge to the UIC companies.

UIC is located in Uppsala and Södertälje. Furthermore, UIC is part of Vinnova's – Sweden's Innovation Agency – incubation support program, and is owned equally by STUNS, the municipality of Uppsala, SLU Holding, and Uppsala University Holding.

TOP

5

**THE COLLABORATION** between all the actors in the innovation support system in the region is crucial to reach a top ranking. Thank you to all the business support actors, partners, owners and fantastic entrepreneurs for all the great work and inspiration.

UIC is one of Sweden's leading business incubators and accelerators and is ranked by UBI Global as one of the Top 5 Public Business Incubators in the whole world.



# TAKE YOUR BUSINESS FURTHER

– with UIC's Business Development Programs



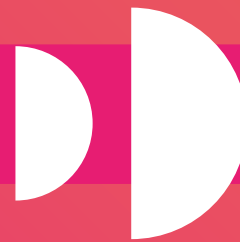
## UIC Business Startup

Are you ready to go from idea to customer in just three months? UIC Business Startup makes it possible. During the program, you are encouraged to verify the potential of your business idea at an early stage, make sure that it meets a significant need and that there are paying customers in the market. You also get the opportunity to fine tune your pitch. Runs for three months. Free of charge.



## UIC Business Build

If you have already validated your business concept with customers, UIC Business Build will support you in developing the business idea into a growing company. During the program, you will work on developing your business plan, preparing for your first business deals and setting challenging goals. We will also support you in sharpening your pitch and preparing for meeting with investors, partners and others who can help you launch a successful startup. Runs for three months. Free of charge.



## UIC Business Accelerator

UIC Business Accelerator is a tailor-made business development program aimed at companies ready to scale or expand to a new or international market. Through individual coaching by a carefully selected business coach and UIC, you are given access to key resources in the business development process, e.g. business coaching, counselling, support with financing, and a comprehensive business network. Your commitment is essential for success. The program runs for 2 years.

**UIC offers business development programs from early stage to acceleration. Completing a program takes an innovative business idea or company one more crucial step towards commercial success and growth. The result is faster time to market, higher survival rate and a more competitive company. Each program can be applied to independently of each other.**

## UIC Alumni

UIC Alumni comprises companies that have successfully completed the UIC Business Accelerator program and is selected by the UIC board. UIC Alumni companies can exchange experiences between themselves and all startups within UIC and continue to grow with UIC as a close and independent business partner.

## Space Incubator ESA BIC Sweden

Through UIC and our programs ESA BIC Companies receive both technical and business advice, access to funding and mediation for entrepreneurs from research centres, universities, space and non-space business seeking to realize their innovative ideas and transfer technologies from space to other areas of the economy. The space incubator ESA Business Incubation Centre (BIC) Sweden is run by ABI in Luleå, UIC and Innovatum in Trollhättan

## Business Coaches & UIC Partners

An important part of the UIC model is the broad network of carefully selected entrepreneurs or persons from leading positions, business coaches, who guide the UIC companies through the business development process. The business coach is matched with a UIC company based on the company's challenges and needs, and contributes with their knowledge, experience and established networks. UIC also has a network of UIC Partners who support the UIC companies throughout the programs. The partners cover several industries, and are experts in their respective areas, such as design and marketing, IP, product development, law, insurance etc.

# HIGH LIGHTS

13/02/19

## OssDsign raised a total of SEK 215.2 million prior to listing on Nasdaq First North



UIC's alumni company OssDsign received a total of SEK 215.3 million after two rounds in the run-up to become listed on Nasdaq First North. OssDsign develops and manufactures bio-ceramic implants for improved healing of bone defects. The financing was an important step towards achieving the goal of becoming a global player offering complete solutions for cranial and facial reconstructions, which is the initial commercial focus. The underlying technology has been developed in a collaboration between clinical researchers at Karolinska Institutet and material scientists at Ångström Laboratory, Uppsala University.

21/01/19

## Deep Forestry and preVet winners of Nordea's travel grant



Nordea's travel grant of SEK 25,000 was granted to the companies Deep Forestry and preVet. The grants are awarded annually to two UIC companies and are earmarked for a business trip that benefits the company's development and growth. The award was presented by UIC's partner Nordea during UIC's annual "Julgransplundring". PreVet is developing a digital service for pet owners and veterinarians. Deep Forestry is developing a drone with a powerful sensor system that safely navigates in forest areas, under tree canopies and between trees.

26/03/19

## Seven UIC companies received SEK 4,7 million from Vinnova

A total of 143 companies with innovative business ideas shared SEK 90 million of Vinnova's investments in small and medium-sized companies. The UIC companies Pelago Bioscience, Sensidose, Peafowl Solar Power, Stardots, PercyRoc, Nanosized Sweden, Urbanska Innovation and former UIC company Prosilico were among the companies selected to receive up to SEK 2 million each. In two separate initiatives, Vinnova selected small and medium-sized companies with innovative and internationally competitive business ideas that can contribute to sustainable growth. The call for "Innovation projects in SMEs" aims to stimulate innovations that drive development in business and society and contribute to the UN's sustainability goals in Agenda 2030. The call for "Innovative startups" is directed at financing the development of innovative goods or services that can contribute to economic growth and new jobs.

26/03/19

## Mercodia and N4 awarded “Mästargasell” by Dagens Industri

Of more than 10,000 companies that have been selected as DI Gasell Companies since the beginning of the award in 2000, only about 1,400 belong to the exclusive club that can call themselves Mästargasell. Two of these companies are UIC's alumni companies Mercodia and N4. The two companies are two of Sweden's fastest growing companies and have thus featured on the DI Gasell list at least three times. Uppsala-based Mercodia is a world-leading biotechnology company that develops and produces laboratory tests. The company has a turnover of more than SEK 100 million and specializes in so-called ELISA tests in research areas such as diabetes, obesity and cardiovascular diseases. N4 in Södertälje offers development, support, service and maintenance of laboratories and research environments.



17/04/19

## Animech Technologies appointed Comet of the Year



UIC's alumni company Animech Technologies received the award Comet of the Year in conjunction with “Företagargalan” in Uppsala. Animech enables companies to visualize their products through 3D or VR solutions, or to aid consumers in virtual planning of, for example, greenhouses or car purchases. At the 2019 Företagargalan, around 400 people gathered at Uppsala Castle to celebrate the city's entrepreneurs and their successes. Several categories were selected during the evening. Länsförsäkringar, a partner of UIC, won the award for Sustainable Business of the Year and the former UIC company Quixel received the award for Innovation of the Year.

04/04/19

## Two UIC companies won the business award Bona Postulata



Every year, ten companies in Uppsala County receive the business award Bona Postulata. This year, two of the ten winners were the UIC companies: APR Technologies and preVet. The former UIC companies Quixel and Polymore were also among the winning companies. Bona Postulata is a business award that aims to encourage Uppsala companies with strong growth potential. Behind the prize are 18 well-known companies and business organizations in Uppsala County. The award gives the winning companies valuable contacts, mentoring and qualified training to further strengthen their entrepreneurial skills.

18/04/19

## UIC companies invited to Prince Daniel's Entrepreneurship Day

Every year, the The Royal Swedish Academy of Engineering Sciences calls together the country's leading entrepreneurs for Prince Daniel's Entrepreneurship Day. 150 entrepreneurs from all over Sweden were invited and among the invited were the UIC companies preVet, who develops a digital service for pet owners and veterinarians, Pharem Biotech who offers a technology for removing drug residues in aquatic environments, Salipro Biotech who develops nanoparticles that increase the solubility of hydrophobic substances with uses within e.g. cosmetics and drug development and Save by Solar who offers a comprehensive solution, with management of all steps, for installation of solar cells.



09/05/19

## Tim Nordh appointed one of Sweden's most innovative entrepreneurs

The ÅForsk Foundation, together with the branch organization Swedish Incubators & Science Parks, SISP, selected Sweden's ten most innovative entrepreneurs in 2019. Tim Nordh, at Altris, was one of the winners who were awarded the ÅForsk Entrepreneurs grant of SEK 200,000. The technology and services that form the basis of the ten chosen entrepreneurs' ideas are grounded in research and development with a high level of innovation. Tim Nordh, CEO and co-founder of Altris, receives support through UIC's business development programs. Altris has developed a new cathode material made of renewable materials that enables energy storage and that has the opportunity to disrupt the battery market.

20/05/19

## UIC companies reach the hit list of innovative entrepreneurs in Sweden

Each year, 103 companies throughout Sweden receive the honor of being promoted to the "Företagarnas" top list of young, innovative and creative entrepreneurs. The two winning companies from Uppsala County were the UIC companies Liqway and Sun Labs Nordic. The former UIC company Nodified was also on the list. "103 Young Ideas" is a national top list of young entrepreneurs under 30 who have innovative and creative ideas. The purpose of the list is to highlight entrepreneurs who contribute to development, diversity and welfare through their entrepreneurship.

29/05/19

## The Uppsala company Stardots hits the jackpot in Venture Cup East

Year after year, thousands of entrepreneurs all over Sweden participate in Venture Cup's competitions for startups and entrepreneurs of tomorrow. The UIC company Stardots was one of the winners in region East. Venture Cup is a national, annual competition for entrepreneurs. With its solution for streamlining research, the UIC company Stardots won the Game Changer award. The prize money will enable Stardots to reach a larger market. Stardots develops and distributes data analysis software in research and development. To be successful as an entrepreneur you need to be extremely responsive to the needs of the market. The winning business ideas in Venture Cup reflect the challenges of society and in various ways create solutions to these challenges.

11/06/19

## SEK 150 million to growth companies

Growth companies accepted to UIC are offered a startup investment of SEK 500,000 via the new venture Linnéa Capital. Saminvest is behind the financing together with business angels and investors. The aim is to strengthen the companies' financial situation and increase growth opportunities for innovative companies in the region. The goal is to invest up to 150 million SEK in UIC companies. Linnéa Capital complements UIC's business development program with financing and UIC takes no ownership interest.

06/09/19

## Peafowl Solar Power and Liqway win SKAPA awards for Uppsala County



The regional SKAPA awards were presented in connection with Uppsala Innovation Day 2019. SKAPA is Sweden's largest innovation prize and is awarded in memory of Alfred Nobel. The prizes go to prominent innovators and aim to inspire and support the continued development of inventions. Both prizes, of SEK 15,000 each, were once again awarded to UIC companies. The SKAPA award was granted to Cristina Paun and Jacinto de Paiva Sa at Peafowl Solar Power. They have developed a new type of highly transparent, affordable and efficient solar cells. The SKAPA award "Talent for young innovators" was awarded to Martin Werme and Isak Werme at Liqway. They have developed a new patented tool that removes water from the working area in, for example, district-heating pipes, thus enabling welding. Liqway went on to finish in second place in the national Swedish final after tough competition from innovators from all over Sweden.

12/09/19

## Uppsala entrepreneurs celebrated during Uppsala Innovation Day

UIC and the network Relation created a new event together to showcase the region's exciting innovative startups and growth companies that contribute to a more sustainable society. Uppsala Innovation Day attracted nearly 700 visitors. Startups, entrepreneurs, established companies and other interested visitors were inspired by innovations from the whole region, listened to interesting lectures and established new relationships. Eight companies got the chance to pitch on stage and over 15 companies were given the opportunity to exhibit.



28/10/19

## More UIC companies received funding from Vinnova



A total of 93 projects from all over Sweden received funding from Vinnova during the autumn through the call "Innovative startups". Among these were the UIC companies Indicio Technologies, Enphasys, Sally R, Vakansa and the former UIC company Prognostix, which received up to SEK 300,000 each. Innovative and startup small businesses can seek funding to develop a prototype, create a strategy, develop the business model or protect their new invention.

05/12/19

## Animech and Pelago Bioscience winners of DI Gasell Award



UIC's alumni company, the tech company Animech, were one of the fastest growing companies in Uppsala county and were appointed with the DI Gasell award. In Stockholm County, the UIC company Pelago Bioscience, which works with biotechnology, has also been awarded DI Gasell Company in 2019 by Dagens Industri. Both were listed for the second time as one of their respective county's most successful DI Gasell Companies and have doubled their sales over the past three years. The purpose of DI Gasell is to support and encourage Swedish businesses and entrepreneurs who dare to invest in order to grow. Less than 0.5 percent of Sweden's public limited companies are annually designated as Gazelles.

# 500 000 SEK TO GROWTH COMPANIES

**Linnéa Capital offers an initial investment of 500 000 SEK to growth companies accepted to UIC's accelerator program. Linnéa Capital is managed by UIC and funded by the Swedish state-owned company Saminvest in collaboration with a selected group of angel investors.**



- Availability of capital is often a shortcoming for growth companies and with access to Linnéa Capital we will be able to offer a solution that strengthens the companies' finances. The goal of our investment is to strengthen the financial system around Sweden's best incubators and their innovative environments, says Peder Hasslev, CEO of Saminvest.

- I look forward to the outcome of Linnéa Capital, which will further strengthen the acceleration of company development in our growing region. Linnéa Capital's strength is the combination of competent business angels, capital and UIC's documented successful business development support, which gives growth companies even better conditions to succeed, says Karin Modéen, CFO and Deputy CEO of UIC.

#### **Tailor-made one-to-one coaching for growth businesses**

UIC Business Accelerator is a tailor-made one-to-one-coaching business development program, for innovative growth companies within all industries ready to scale or expand on a new market. Through individual coaching by a matched business coach and UIC, your company is given access to key resources in the business development process, e.g. business coaching, counselling, support with financing, and a comprehensive business network. Linnéa Capital offers an investment to companies accepted to UIC Business Accelerator.

## UIC COMPANIES

## IN FIGURES – 2019

## UIC TURNOVER

**24** MSEK  
2,3 million euros

## UIC BOARD

|                            |                       |
|----------------------------|-----------------------|
| Andreas Larsson (CHAIRMAN) | STUNS                 |
| Ola Diös                   | Phosworks             |
| Hans Enocsson              | Aggrandir             |
| Urban Eriksson             | SLU Holding           |
| Hans Johansson             | Myrtila               |
| Gunilla Lundmark           | UU Holding            |
| Mattias Prage              | Advokatfirman Lindahl |
| Charlotte Skott            | City of Uppsala       |

## ROI (PUBLIC RETURN ON INVESTMENT)

**16**

1 SEK of public funding pays  
16 SEK back to society.

The return ratio on the public funding UIC received during 2019 was 16, in the form of taxes the incubator companies and UIC Alumni companies for the past five years paid back to society.

## UIC COMPANIES INDUSTRIES



Life Science



IT/ICT

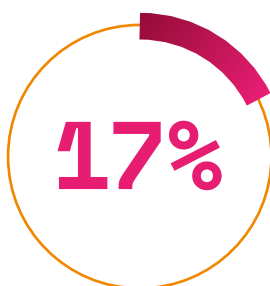


Tech/Clean Tech

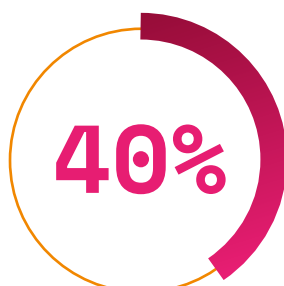
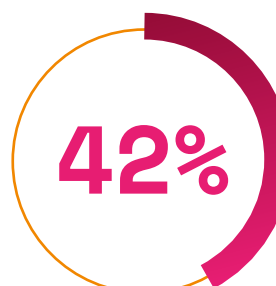


Other Industries

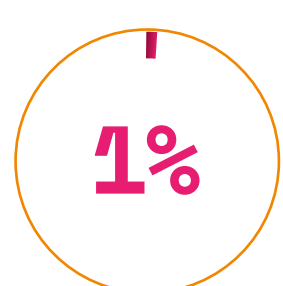
## ORIGIN OF UIC COMPANIES



Industry

Innovators/  
Entrepreneurs

University



Public Sector

The figures below refer to **85 companies** included in UIC's business development programs during 2019 as well as **27 UIC Alumni companies** for the past 10 years.

**513** *Turnover*  
**MSEK**  
49 million euros

## TAX REVENUES

**255** MSEK  
24 million euros

The total tax revenue (direct taxes such as profit tax, employer's contribution, employee's tax at source and VAT) generated by the incubator companies during 2019.

**655**

*People engaged within UIC companies*

## Investments, grants and loans

668 MSEK (51 million euros) were invested in UIC companies.

**85**

*Startups & growth companies*

**27** *UIC Alumni*

**532**

MSEK

**Venture capital**  
(51 million euros)

**136**

MSEK

**Grants & Loans**  
(13 million euros)

# Business Development Networks

## Life Science companies get support

**TO STRENGTHEN SWEDEN'S CAPACITY** to support the incubation of life science companies, UIC was asked by Vinnova to lead a pilot project to develop a national platform. In addition to supporting startups and incubators with access to life science specific knowledge and expertise, the platform also enables Sweden's foremost life science incubators to collaborate on key activities that benefit growing life science companies from all of Sweden.

Through using Learnifier, a web-based learning management system (LMS), your company can access a series of pre-recorded webinars on aspects such as regulatory frameworks, CE certification, and sustainability to enable you to gain access to key knowledge as early as possible. In addition, inspirational seminars highlight the journeys of successful life science startups.

## Break the boundaries for your business growth

**DO YOU HAVE** an innovative company with less than 10 employees? Are you facing rapid growth but lack key resources, knowledge or networks? Do you lack the right tools or channels to double your revenue in three years? Swedish Scaleups can support your company's efforts to shift into a higher gear. UIC has developed a tool to help Scale Up companies formulate their plan for growth in an effective way. Through Swedish Scaleups you gain access to knowledge and expertise as well as a proven methodology for developing and presenting your growth journey.

Swedish Scaleups is a partnership project under which ten business incubators and science parks in Uppsala, Eskilstuna, Linköping, Norrköping, Västerås and Örebro collaborate in order for more companies in the region to be able to grow. The companies that benefit from Swedish Scaleups gain access to all of the partners' knowledge, skills and networks to scale up their operations faster.

## Expand your business into the European market

**EUROPEAN INCUBATOR NETWORK**, EuroIncNet, is a collaboration with the best ranked business incubators in Europe, with the mission to increase the ability of incubator companies to enter the European market. The aim is to support companies in each country and simplify the process of entering a new market. Through the network, you get expert advice from the selected business incubator about local representation and market establishment.

The network is established by UIC and the business incubators involved in the network today are SetSquared in the UK, INiTS in Austria, Imec in Belgium, i3P in Italy, Utrechtinc in the Netherlands and UIC in Sweden. The EuroIncNet network's expertise, methods and business contacts serve as a platform for UIC's companies to enter and create business relationships.

# UIC COMPANIES 2019

These projects and companies participated in UIC's business development programs in 2019

## UIC Business Startup

From idea to customer in three months

### Beotop Innovation

Exploiting asymmetric Free Space Optical (FSO) data communication for the industry. With Beotop's method, traceability and control of industrial operations are achieved.

[www.beotop.se](http://www.beotop.se)

### Brainzell

Brainzell's human brain organoid assays help pharma companies create new medicines for brain disorders by effective prediction of drug outcomes, increasing the success rate of clinical trials.

[www.brainzell.com](http://www.brainzell.com)

### CA Holding

Finding external leaks before they damage the property by monitoring high risk areas and alerting property owners.

[www.acotak.se](http://www.acotak.se)

### ClISmart

Helping communities and consumers to supply fresh produce by reducing the duration of farm-to-table to a single day and enabling sustainable year-round local production.

### Comple

Providing a mobile drone platform as a lighting solution for rescue operations.

[www.coraxdrones.se](http://www.coraxdrones.se)

### Co-Properties Nordic

Using crowdfunding, Co-properties reduces the capital needed for a real estate investment dramatically, enabling investors to buy properties together, with all the benefits but without any costly bank loans.

[www.co-properties.se](http://www.co-properties.se)

### Dreamscape

Gamifying the process of falling asleep, using an engaging audio-only interactive story alongside unique game mechanics, for a better night's sleep.

### FarmPharma

Developing a medicine for cattle that will reduce the need for antibiotics in livestock animals and thus stop the spread of antibiotic resistance.

[www.farmpharma.se](http://www.farmpharma.se)

### Finc

Helping customers to optimize their company for an eventual divestment so that the financial information looks attractive to investors.

[www.finc.se](http://www.finc.se)

### GolfRide

Helping golfers, through a platform, to find on-course transportation by digitalizing the booking and paying system.

### GreenCarpool Norden

Offering mobility services to tenant-owner associations and real estate companies. The service can reduce the land required for parking by up to 50% and save money for property owners.

[www.greencarpool.se](http://www.greencarpool.se)

### Habitfix

Helping mobile users to reduce dependence on social media through a personal program.

### Innohale

Developing formulation and drug delivery strategies to enable effective immunization via inhalation, for painless and easy vaccination.

### Kylcylinder

Extending the shelf life of blood samples during transport with a new type of container, according to special requirements in the hospital environment.

### Lihoza Biomedical

An electronic implant that regulates the muscle contractions necessary for urination to be used in place of long-term catheters.

### Manta Wind

Developing offshore floating wind turbines help fish farming companies who want to decrease environmental footprint and expenses by electrifying the facilities and improve staff working conditions.

[www.mantawind.com](http://www.mantawind.com)

### Mellankvarn i Delsbo

Packing flour in an airtight manner, increasing durability and reducing the risk of damage to the package.

### Modular Gaming Development

Developing microservice thinking for fast and stable development of computer games.

### Mymechanic.se

Like Uber, but for auto repair shops. Mobile car mechanics to your location.

[www.mymechanic.se](http://www.mymechanic.se)

### Nanosized

Making feasible profitable mass fabrication of nanochips by providing unique nanopure water, NPW™, for the semiconductor manufacturing process.

**NoNoRank**

The first smart-search engine that puts the user in control. The search engine visualizes search results better than just a list, and without losing user anonymity.

[www.nonorank.com](http://www.nonorank.com)

**Omicle**

An auto-matching system for shippers and carriers to help freight forwarders increase their efficiency by scientifically approved algorithms that reduces empty loads.

[www.omicle.se](http://www.omicle.se)

**PharmaPrecision**

Amplifying detection signals from DNA-conjugated low molecular weight drug molecules and detecting how a new drug candidate interacts with its intended target protein.

**Pic-a-Pike**

Developing tools for data collection on pike for research and sustainable fishing.

**Rodson**

Developing a mechanism that will facilitate for watch users.

**Science Market Uppsala**

Helping to create a knowledgeable society that can use information, search for the right sources and recognize pseudoscience and populism, through experiments.

[www.sciencemarket.se](http://www.sciencemarket.se)

**Sciins**

Breeding and selling crickets free of viruses for food production and offering health control services for breeding populations.

[www.sciins.com](http://www.sciins.com)

**Secretissimum**

Providing comprehensive services based on innovative technology solutions to simplify and automate privacy management for end users.

**Sumitup**

Food Addict is an anonymous self-help app against binge eating problems, which alleviates and cures society's most common eating disorder. For individuals, and for healthcare as support in treatment.

**Tag-ON**

Developing novel and selective tools for the imaging of biomarkers and drug compounds. Tag-ON's technology facilitates the study, diagnosis and monitoring of diseases such as Parkinson's disease and cancer.

**Ten Penny TV**

Developing a video streaming platform that allows users to skip ads and enables creators to increase their revenue. Adding opt-in low friction nano payments creates a more interactive watching experience.

**Thyni Viketoft Innovation**

Creating a cloud-based smart charging and energy management system that optimizes the charging of electric vehicles and the utilization of available power.

[www.tvinn.se](http://www.tvinn.se)

**Trailer Save**

Developing screw-in studs protection to use when transporting a horse, protecting the trailer floor.

**Valhal Connectivity**

Developing an optical meter reader made with latest Ai/IoT technologies.

**Vandra Adventure Learning**

Integrating gamification into the national curriculum, motivating students to learn and retain information through physical and mental exercises.

**Vilu Tech**

Developing a new type of skate blade for ice hockey and bandy. The goal is to improve the performance and glide of the blade by using a new material and unique manufacturing methods.

**UIC Business Build**

Evaluate & Refine

**Altris**

Providing a new cathode material for sodium-ion batteries, made from only abundant and environmentally friendly materials.

[www.altris.se](http://www.altris.se)

**Arreton Labs**

Bringing the best of Business Process Management to the world of academia. The products improve the efficiency of research, leading to better outcomes for researchers, universities, and society.

[www.arretonlabs.com](http://www.arretonlabs.com)

**Beotop Innovation**

Exploiting asymmetric Free Space Optical (FSO) data communication for the industry. With Beotop's method, traceability and control of industrial operations are achieved.

[www.beotop.se](http://www.beotop.se)

**Biocell Analytica**

Helping drinking- and wastewater treatment plants to ensure good water quality by monitoring biological effects of all health-hazardous chemicals present in the water.

[www.biocellanalytica.se](http://www.biocellanalytica.se)

**Contuni**

Delivering a service for GDPR quality-assurance in organizations through gamification, using artificial intelligence and comprehensive documentation. This is done through a dynamic follow-up questionnaire that creates a customer-specific analysis and action plan.

[www.gdpr-commander.se](http://www.gdpr-commander.se)

**Ctrl-m**

Helping teachers and students to focus on education by eliminating distractions and at the same time saving costs for the school.

**DoloRadix**

Delivering a unique platform for clinical pain management to drastically alter the clinical routines and improve treatment outcomes in pain management.

[www.doloradix.com](http://www.doloradix.com)

**EcoSand Nord**

Developing an environmentally friendly, water-repellent sand that replaces traditional sand in artificial football pitches, extending playing time, reducing damage, and giving a better player experience.

[www.ecosandnord.com](http://www.ecosandnord.com)

**Ekobot**

Developing an autonomous farm robot helping farmers decrease the use of chemical herbicides. The need for tractors and manual weeding decreases, freeing time for the farmer.

[www.ekobot.se](http://www.ekobot.se)

**Enphasys**

Providing services to evaluate the results of oral drug formulations. The goal is to accelerate drug development and to give patients access to suitable oral pharmaceutical products.

[www.enphasys.se](http://www.enphasys.se)

**FoodFighters**

Offering a digital marketplace for grocery shopping - a Pricerunner for food - with smart filters for climate, price, fair trade, and health.

[www.foodfighters.se](http://www.foodfighters.se)

**GGlove**

Preventing and helping people with hand eczema and hand dermatitis - the most common type of skin problem - with a new type of glove.

[www.hudsverige.se](http://www.hudsverige.se)

**Glowbalance**

Offering a unique visual and educational tool which measures the United Nations 17 Sustainable Development Goals, helping businesses to see, value and decide how to think and act in order to create a more balanced business and thus a more sustainable developed global balance.

**Hyperkonkret**

A personalized digital tool which helps parents help their children with school subjects based upon the child's own prerequisites.

[www.mrshyper.se](http://www.mrshyper.se)

**Hästfokus**

Developing a certification scheme for horse welfare at horse facilities. The system includes a tool for assessing horse welfare which along with a decision-support feedback will aid both assessors and horse owners in decision making regarding horse welfare.

[www.hastfokus.com](http://www.hastfokus.com)

**Liqway**

Developing an innovative tool that removes water from the work area in pipes when welding.

[www.liqway.com](http://www.liqway.com)

**Messob Foods**

Developing new healthy breakfast products with the fine grain teff.

[www.messob.se](http://www.messob.se)

**Myntie**

Simplifying giving to charity by collecting spare change when you buy something, so that small everyday contributions can make a big difference for the charities you choose.

[www.myntie.com](http://www.myntie.com)

**Nanosized**

Making profitable mass fabrication of nanochips feasible by providing unique nanopure water, NPW™, for the semiconductor manufacturing process.

**Norrsidans Innovation**

Offering new solutions with the latest technology for optimizing the public sector using IoT. Norrsidans Innovation creates sensors and solutions for data management, visualization and task delegation.

[www.norrsidans.com](http://www.norrsidans.com)

**Pedal Republic**

Offering a digital bicycle workshop that comes to the customer in one click, whether your bike is at work, town or home.

[www.pedalrepublic.eu](http://www.pedalrepublic.eu)

**PercyRoc**

Enabling new high-power microwave energy solutions through AI software and embedded computing. Applications are in the manufacturing of composite materials and the extraction and mining industries.

[www.percyrocc.se](http://www.percyrocc.se)

**PropBot**

Offering an artificial workforce for property management, operating faster, smarter and cheaper than manual labor. The first AI offers 24/7 QA of all technical documentation.

[www.propbot.se](http://www.propbot.se)

**Social Vista**

Producing a technical solution to automate physical stores.

**Spit Lab**

The predictive analytics app helps women with PCOS who want to get pregnant by reducing hormone imbalances and increasing ovulatory cycles.

[www.spitlab.co](http://www.spitlab.co)

**Sumitup**

Food Addict is an anonymous self-help app against binge eating problems, which alleviates and cures society's most common eating disorder. For individuals and for healthcare as support in treatment.

**Urbanska Innovation**

An app that helps parents with colic babies. The app has several smart features such as checklists with tips rated by users, and a calendar to log food, sleep, crying and the connections are calculated.

[www.hellocolic.com](http://www.hellocolic.com)

**Business Catalystzer**

For life science companies

**Moltic Pharma**

Focusing on the early development of a new drug to treat epilepsy.

**PharmaPrecision**

Amplifying detection signals from DNA-conjugated low molecular weight drug molecules and detecting how a new drug candidate interacts with its intended target protein.

**Probingon**

Improving the patient's quality of life by offering diagnostic imaging techniques and treatment alternatives with the help of our point-of-care medical sensors.

[www.probingon.com](http://www.probingon.com)

**Vesicode**

Providing researchers and clinics with a high throughput, multiplexed technology for analysis of extracellular vesicles.

[www.vesicode.com](http://www.vesicode.com)

**UIC Business Accelerator**

Scale

**Altris**

Providing a new cathode material for sodium-ion batteries, made from only abundant and environmentally friendly materials.

[www.altris.se](http://www.altris.se)

**Cavis Technologies**

Developing an innovative catheter for improved diagnosis of cardiac problems.

[www.cavistechnologies.com](http://www.cavistechnologies.com)

**Fertsoft**

Developing and selling a complete management system for fertility clinics, adapted to the unique needs of each clinic. The system increases the efficiency at the clinic and assist the clinic staff in their mission to help couples who are involuntary childless.

[www.fertsoft.com](http://www.fertsoft.com)

**Ilya Pharma**

Developing a concept based on genetically modified bacteria to help wounds heal more effectively.

[www.ilyapharma.se](http://www.ilyapharma.se)

**Indicio Technologies**

Developing software for analysis and forecasting of internal variables such as sales, inventory and demand, and external variables such as exchange rate, commodity and interest rates, for practical use in risk management, strategic purchasing, budgeting and hedging in the industry and banking sector.

[www.indicio.com](http://www.indicio.com)

**Inossia**

Developing a softener to bone cement with greater elasticity. Lowers the risk of complications and tailored for pain relief and stabilization of fractures in osteoporosis patients.

[www.inossia.com](http://www.inossia.com)

**Oncodia**

Developing CE/IVD approved software for mutation analysis of cancer, which meets the patient and healthcare need of fast and accurate diagnosis for the choice of right therapy.

[www.oncodia.com](http://www.oncodia.com)

**preVet**

Developing a digital quality assurance system for horse owners and veterinarians.

[www.prevet.se](http://www.prevet.se)

**Salipro Biotech**

Developing nanoparticles that increase the solubility of hydrophobic substances with applications in, for example, cosmetics, pharmaceutical development and vaccinations.

[www.salipro.com](http://www.salipro.com)

**Svensk Telepsykiatri**

Offering high-quality psychiatric care, supervision and other related health care services through digital technology such as videoconferencing (e-visits) to those patients who are in need of them, regardless of where they reside.

[www.telepsykiatri.se](http://www.telepsykiatri.se)

**ESA Business Incubator Sweden**

Take your business off the ground

**APR Technologies**

Delivering unmatched performance to high-spec thermal management applications in spacecraft, airplane, military and automotive systems, through unique technologies.

[www.aprtec.com](http://www.aprtec.com)

**Cystellar**

A geospatial intelligence company on a mission to deliver real-time insights for the insurance, logistics and agriculture sector to support data-driven strategic and operative decision making.

[www.cystellar.com](http://www.cystellar.com)

**Deep Forestry**

Developing a drone that can safely navigate between trees below the canopy of commercial forests. The drone has a powerful on-board computer and sensor package that can develop 3D models of entire forest stands, to provide accurate and precise wood volume calculations and georeferenced maps to assist in the harvesting process.

[www.deepforestry.com](http://www.deepforestry.com)

**Fourth State System**

Developing innovative technologies for fast, continuous and gentle blood gas measurement with the aim of greatly improving the quality of modern neonatal care.

[www.fourthstatesystems.se](http://www.fourthstatesystems.se)

**Greenlytics**

Leveraging weather data for the transition of the power- and utility industry by turning data into actionable insights, to maximize profitability of distributed energy assets.

[www.greenlytics.io](http://www.greenlytics.io)

**Skygraft**

Providing smart power-line inspection by using unmanned airplanes and machine learning to identify any damage to the powerlines/grid automatically.

[www.skygraft.com](http://www.skygraft.com) Swedish

Scaleups

Break the boundaries

**Envirologic**

Developing, manufacturing and selling washing robots for cleaning in animal production sites, providing for example pig farmers with a better working environment, reducing staff turnover and increasing productivity leading to better profitability.

[www.envirollogic.se](http://www.envirollogic.se)

**Pharem Biotech**

Developing a filtration system with enzymes that purifies drinking water from environmentally hazardous organic pollutants such as drug residues.

[www.pharem.se](http://www.pharem.se)

**Save by Solar**

Installing and maintaining solar cell installations on bigger commercial buildings such as big retail complexes. Save by Solar has developed methods and processes to optimize the solar cell investment so that commercial buildings can use solar energy to be more resilient.

[www.savebysolar.se](http://www.savebysolar.se)

**Sisyfos Digital**

Developing the product OVERBLIQ™, a powerful SaaS platform for creating, launching and maintaining content-rich apps and a mirrored website. OVERBLIQ creates native apps and websites faster than ever and engage any person in editing without prior training.

[www.sisyfos.se](http://www.sisyfos.se)

**Unibap**

Using intelligent application of artificial intelligence (AI) and digitalization for both industry and space systems, to streamline production, reducing the environmental impact of manufacturing and creating better working environments.

[www.unibap.com](http://www.unibap.com)

**Vidilab**

Developing methods for diagnosing parasites such as roundworms and animal trichina worms, and testing the nutritional content of silage.

[www.vidilab.se](http://www.vidilab.se)

**UIC Alumni**

Reconnect

**Acanova**

Developing technology for heat treating seeds, spun off to the SeedGuard Company, now called ThermoSeed.

[www.thermoseed.com](http://www.thermoseed.com)

**Admescope Sweden**

Highly specialized CRO offering metabolism investigations at all stages of drug discovery and development to increase understanding of drug metabolism and thereby support the development of efficacious and safe drugs.

[www.admescope.com](http://www.admescope.com)

**Agilent Technologies**

Developing methods for sample preparation in conjunction with genetic sequencing analyzes.

[www.halogenomics.com](http://www.halogenomics.com)

**Agriprim**

Specializing in the agricultural and food sector through ITC. Agriprim owns the media company Jordbruksaktuellt (Agriculture News).

[www.agriprim.com](http://www.agriprim.com)

**Airwatergreen**

Offering products and solutions that help real estate managers and network owners to reduce maintenance and running costs by increasing air treatment efficiency and by enabling lowering of temperature at their sites.

[www.airwatergreen.com](http://www.airwatergreen.com)

**Animech Technologies**

Adding value for customers by using interactive visual information to clarify e.g. their product range through its entire lifecycle.

[www.animech.com](http://www.animech.com)

**AroCell**

Commercializing biomarkers for monitoring cancer treatment.

[www.arocell.com](http://www.arocell.com)

**Beactica**

Optimizing and developing the discovery of new drugs through qualified method support.

[www.beactica.com](http://www.beactica.com)

**Bergström & Hellqvist**

Developing knowledge and working practices in food industry businesses, including quality assurance and environmental considerations.

[www.bergstrom-hellqvist.com](http://www.bergstrom-hellqvist.com)

**Cavidi**

Improving HIV diagnosis with a new technology and, therefore, the effectiveness of treatment in high-prevalence countries. This allows greater and better care to be delivered at a lower cost.

[www.cavidi.se](http://www.cavidi.se)

**CheckProof**

Developing an easy-to-use app that simplifies and improve the work with health & safety, environment, quality and preventive maintenance – to allow the user to quickly and easily perform their own checks and rounds as well as report deviations and incidents.

[www.checkproof.se](http://www.checkproof.se)

**ChromoGenics Sweden**

Developing smart windows that save energy and increase comfort in buildings. ConverLight – the company's electrochromic foil – can be controlled to be brighter or darker when adding low electric current.

[www.chromogenics.se](http://www.chromogenics.se)

**Denator**

Developing innovative instruments and disposables for assuring the quality of biological samples to facilitate more efficient diagnostics and drug development.

[www.denator.com](http://www.denator.com)

**Eribis Pharmaceuticals**

Developing a new peptide drug for heart / cardiovascular indications.

[www.eribispharma.se](http://www.eribispharma.se)

**Hexicon**

Developing an effective floating platform that combines and utilizes various energy sources available at sea.

[www.hexicon.eu](http://www.hexicon.eu)

**iCellate Medical**

Conducting applied research as well as developing, manufacturing and marketing its own innovative medical devices and related services within the field of circulating tumor cell (CTC) detection and characterization in cancer research, clinical trials and diagnosis.

[www.icellate.se](http://www.icellate.se)

**Imint, Image Intelligence**

Developing software that enhances and automates the task of analyzing video images sent from unmanned aerial vehicles (UAVs), as well as stabilizing videos filmed with smartphones.

[www.imint.se](http://www.imint.se)

**Kontigo Care**

Developing mHealth tools that changes healthcare. Kontigo Care delivers innovative user-friendly, mobile solutions that give a better everyday life for both patients and caregivers.

[www.kontigocare.com](http://www.kontigocare.com)

**Linnea Omsorg**

Providing individualized treatment for adolescents and adults with special needs. Covers HVB (care or residence) homes, daily activities, personal assistance and group homes for adults under LSS (legislation related to support and service needs).

[www.linneaomsorg.se](http://www.linneaomsorg.se)

**Mercodia**

Developing, manufacturing and distributing high quality immunoassay kits. Specialized in ELISA assays for clinical as well as research applications within diabetes, obesity and cardiovascular disease.

[www.mercodia.se](http://www.mercodia.se)

**ModPro**

Developing a new type of chemically-derived protein binder for drug and diagnostic tests.

[www.modpro.se](http://www.modpro.se)

**N4 Sverige**

Offering cost-effective operation and maintenance of laboratory systems and equipment plus support and development in research and manufacturing industry.

[www.n4.nu](http://www.n4.nu)

**Olink**

Developing ground-breaking technologies for biomolecular analysis.

[www.olink.com](http://www.olink.com)

**OssDsign**

Developing, manufacturing and marketing products and services globally for the treatment of severe bone defects, initially in the skull area.

[www.ossdsign.com](http://www.ossdsign.com)

**PCG Solutions**

Developing and marketing software-based tools for clinical trials and patient registries for the pharmaceutical industry and healthcare services.

[www.pharmaconsulting-group.com](http://www.pharmaconsulting-group.com)

**Pelago Biosciences**

Offering Target Engagement studies of drug candidate interactions with target proteins in cells and tissues with the patented CETSA method.

[www.pelagobio.com](http://www.pelagobio.com)

**PEPTONIC Medical**

Using the peptide oxytocin to develop a product for treating vaginal atrophy.

[www.peptonicmedical.se](http://www.peptonicmedical.se)

**Pharem Biotech**

Offering new technology for removing pharmaceuticals from aquatic environments.

[www.pharem.se](http://www.pharem.se)

**Plotagon**

Simulating the film-making process with a web-based platform that lets consumers make their own films.

[www.plotagon.com](http://www.plotagon.com)

**ProForestry Sweden**

Developing key innovations for profitable forest regeneration, e.g. MultiPro protection against the pine weevil.

**Resorbable Devices**

Developing bio-resorbable implants that allow easier, safer and faster surgery.

[www.ligatie.com](http://www.ligatie.com)

**Rotundus**

Providing an extremely robust robot as an alternative to security guards and expensive traditional surveillance technology.

[www.rotundus.se](http://www.rotundus.se)

**Rätt Spår**

Developing quality assurance systems for treatment in healthcare.

[www.rattspar.se](http://www.rattspar.se)

**Salipro Biotech**

Developing nanoparticles that increase the solubility of hydrophobic substances with applications in, for example, cosmetics, pharmaceutical development and vaccinations.

[www.salipro.com](http://www.salipro.com)

**ScandiDos**

Developing a unique measurement system in radiation therapy for cancer treatment.

[www.scandidos.com](http://www.scandidos.com)

**Sensidose**

Developing a patented technology for individual dosage of commonly used drugs.

[www.sensidose.se](http://www.sensidose.se)

**Sprint Bioscience**

Developing innovative medicines with a focus on cancer and tumor metabolism. In this area, Sprint Bioscience has solid expertise and a leading position.

[www.sprintbioscience.com](http://www.sprintbioscience.com)

**Valueguard**

Offering solutions for securing of - and trading in - property market valuations.

[www.valueguard.se](http://www.valueguard.se)

**VBN Components**

Offering components in high-strength metals made using a free-forming (3D printing) technology that produces complex parts quickly and without waste.

[www.vbncomponents.com](http://www.vbncomponents.com)

**Vidilab**

Developing methods for diagnosing parasites such as roundworms and animal trichina worms, and testing the nutritional content of silage.

[www.vidilab.se](http://www.vidilab.se)

**ÅAC Microtec**

Developing a new generation of small, powerful satellites.

[www.aacmicrotec.com](http://www.aacmicrotec.com)

## Acquired UIC Alumni

Exit

**BioChromix**

(Acquired by Cadila Pharmaceuticals Sweden) Developing unique products for diagnosing Alzheimer's disease as early as possible.

**Division By Zero**

(Acquired by Brighter) Developing jDome BikeAround, which makes it possible to cycle in a virtual environment. JDome BikeAround is used by people on dementia care facilities that can train on their cycle with the home-town streets projected on the screen.

**Halo Genomics**

(Acquired by Agilent Technologies) Developing methods for sample preparation in conjunction with genetic sequencing analyzes.

**Isconova**

(Acquired by Novavax) - Developing adjuvants for vaccine preparation.

**MetaSafe**

(Acquired by Admescope) A highly specialized CRO offering metabolism investigations at all stages of drug discovery and development to increase understanding of drug metabolism and thereby to support the development of efficacious and safe drugs.

**NanoSpace**

(Acquired by GomSpace) Developing microsystem components for spacecraft.

**OnTarget Chemistry**

(Acquired by Recipharm) A CRO (Contract Research Organization) primarily in preclinical research and with an emphasis on chemistry (synthesis and analytical). Also engaged in consulting to research companies.

**UIC offers tailor-made business development support, knowledge, networks and financing** to innovative startups and growth companies that want to develop their idea, scale up or reach an international market. The UIC model includes business development programs and a broad network of carefully selected business coaches within the commercial and industrial sectors, all focused on helping companies achieve their goals.

Companies also receive support from a broad network of UIC partners, within different industries, throughout the programs. The partners contribute to the companies' development through their expertise and individual coaching. The survival rate is high among UIC companies, with nine out of ten UIC alumni companies active in the market today. UIC does not take any ownership interest in the companies.

UIC is one of Sweden's leading business incubators and accelerators and is ranked by UBI Global as one of the World Top 5 Public Business Incubators.



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